



# Franchise Bible: How to Buy a Franchise or Franchise Your Own Business

*Erwin Keup*

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This proven, popular reference has been completely updated to better guide readers through the current franchise environment. Real-life examples of both service- and product-oriented franchises and useful checklists prevent mistakes and save time and money. Contact information for state and federal franchising regulatory agencies and a listing of useful publications guide new franchisees to the resources they need. Robert Smith, founder of Granite Transformations, describes how he successfully opened franchises nationwide based on guidelines in previous editions.

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