



Al éxito en 5 movimientos (Narrativa empresarial) (Spanish Edition)

Juan Luis Carratalá Alastruey

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SEITAI significa coordinación del cuerpo. SEITAI es el estudio de las tensiones que nos afectan, de la sabiduría inconsciente que nos ayuda a dar respuesta a lo imprevisto y nos permite recuperar el equilibrio poniendo en acción todos los mecanismos a nuestro alcance. Cuando nuestros sentidos perciben una amenaza directa e inesperada –un tropezón, un objeto que se nos cae, un obstáculo en nuestro camino– movilizamos nuestros recursos para hacerle frente de manera natural, espontánea.

Al éxito en 5 movimientos. La dirección de equipos a través del SEITAI utiliza este enfoque a la empresa. Estudia los modelos de los organismos que la integran –los hombres y las mujeres de cualquier organización– para deducir sus puntos débiles y trazar las líneas de actuación que hay que implementar para resolverlos.

Y lo hace mediante un relato esclarecedor, la evolución de un negocio familiar en el que los problemas aumentan a medida que la empresa crece, se expande. ¿Cómo repartir las nuevas responsabilidades? ¿Cómo organizar equipos? ¿Qué clase de gestión es necesaria para hacer frente a distintas sensibilidades, para obtener el máximo resultado de cada personalidad?

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