



Essentials of Venture Capital (Essentials Series)

Alexander Haislip

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Essentials of Venture Capital (Essentials Series)

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Essentials of Venture Capital (Essentials Series) Alexander Haislip The first comprehensive guide for mastering venture capital

Essentials of Venture Capital is your guide to understanding how venture capital and technology finance works from the inside out. Author Alexander Haislip easily explains the most complex concepts in venture capital and how the business is evolving to meet modern market needs. He illuminates the opaque industry that drives innovation in Silicon Valley and beyond.

- Learn how venture capital firms are organized and managed
- Develop techniques for fundraising and making high-growth investments
- Understand preferred stock provisions and startup valuation methods
- Navigate recent regulatory changes and evaluate investment returns

The author draws on more than half a decade of experience and interviews with high-level investors in the U.S. and abroad. Whether you are contemplating a career in this industry, hoping to raise money for an entrepreneurial endeavor, or are already a seasoned veteran of venture finance, the book's insights and real-world examples will cement your understanding. *Essentials of Venture Capital* is the first comprehensive book to explain venture capital, how it is changing and what it will look like in the future.

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