



The 7 Kata: Toyota Kata, TWI, and Lean Training

Conrad Soltero, Patrice Boutier

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The biggest competitive advantage an organization can achieve comes from the synergies created by employees skilled in enhancing organizational dynamics. **The Seven Kata: Toyota Kata, TWI, and Lean Training** supplies time-tested tools and advice to help readers adapt to changing conditions and outcompete their rivals. It explains why a mix of the skill sets that Training Within Industry (TWI) and the Toyota *Kata* (behavior patterns) teach is the ideal recipe to boost organizational synergies and enhance any Lean transformation.

Winner of a 2013 Shingo Prize for Operational Excellence!

Bridging the *kata*/TWI nexus, the book lays out a road map for Lean success. It devotes a chapter to each of the Seven *Kata* and suggests possible courses of action dependent on your organization's strengths and constraints. Bringing together valuable information on many of the disjointed Lean practices, it explains key Lean concepts, including gemba walks, genchi gembutsu, and PDCA.

After introducing *kata*, it reveals the different *kata* inherent in the three major TWI courses and the TWI Job Safety course. It illustrates the value stream analysis relationship to the *kata* and the *kata* relationship to TWI. It also demonstrates how to use *kata* to solve the problems identified in your value stream analysis while simultaneously conditioning your employees' adaptive thinking patterns.

Supplying a clear understanding of exactly where the seven *kata* apply in your Lean journey, the authors include helpful guidelines for coaching a *kata*. They also highlight mistakes they have experienced or witnessed so you can avoid the same pitfalls. As globalism continues to make management's organizational skills a competitive differentiator, this book provides you with the tools to use the seven *kata* to place your organization on a discernible path towards operational excellence.

Listen to what Pat Boutier has to say about **The Seven Kata**.

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